



# How 360 Advanced's integrative approach helps DataBank **grow** and ***maintain*** an industry-leading compliance program across 64 sites (***and counting!***)

INDUSTRY: IT INFRASTRUCTURE

## THE CLIENT

DataBank is a vast network of data centers that serves many of the world's largest enterprises, technology, and content providers to ensure their data and applications are always on, always secure, always compliant, and ready to scale to meet the needs of the artificial intelligence era.

*"We have worked with 360 Advanced for over ten years because of the robust nature of what they offer and the variety of evaluations they can handle for us. They've been able to easily grow with us from six sites to 19 sites to now 64 sites and counting. They have been able to adapt to our growth in a way that many other firms cannot."*



**CALLI SCHLIENTZ**

DIRECTOR, COMPLIANCE  
DATABANK

## STARTING POINT

In 2014, DataBank hired 360 Advanced to conduct the SOC 1, SOC 2, HIPAA, and PCI audits for its six data centers. Since then, they've grown substantially – both through a variety of acquisitions as well as their own data center build-outs. They currently have 63 data centers in 20+ markets throughout the U.S. and one data center in London.

## EVOLUTION

Throughout their growth, 360 Advanced has continually adapted to DataBank's evolving compliance needs, providing strategic mapping for an integrated and streamlined compliance assessment framework; efficiently adding additional assessments as needed; and collaborating with DataBank's compliance team to ensure that all 64 sites receive the necessary assessments each year.

*"I'm very proud of the compliance program we've built at DataBank, and that we've had 10 years of exception-free SOC reports – which is unheard of in our industry. That success comes from our diligence to maintain the highest quality compliance program, and having a team like 360 Advanced to support us in doing that."*

– Calli Schlientz | Director, Compliance | DataBank

## RESULTS

- DataBank has grown an industry-leading compliance program that includes SOC 1, SOC 2, SOC 3, HIPAA, PCI, ISO 27001 GLBA, FISMA, FedRAMP, and a bi-annual HR audit
- DataBank has had **10 years of exception-free SOC reports**
- The 3-year and 5-year compliance roadmaps that 360 Advanced created for DataBank have helped DataBank pre-plan their internal compliance monitoring, evidence-gathering, and data center evaluation schedules, as well as create an audit calendar that keeps all compliance teams informed regarding what's needed from them and when
- Re-writing controls (when necessary) has been quick and efficient, with control language being updated within days
- DataBank's extensive and continuously monitored compliance program – as well as their thorough compliance reports – have been noted by customers as a key selling point for selecting DataBank over other companies
- DataBank loves having one point of contact for all of their compliance needs, as well as having a consistent team from 360 Advanced that understands their company and their compliance requirements and processes

See how our integrated approach to compliance can help your company grow and maintain an industry-leading compliance program.

Visit [360advanced.com](https://360advanced.com).

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