

How Whistic has increased efficiency — and their *industry presence* — through their work with 360 Advanced

**INDUSTRY:
RISK MANAGEMENT**

THE CLIENT

Whistic equips InfoSec teams to easily assess vendors and confidently share security posture from an all-in-one, AI-powered platform.

“I think 360 Advanced is ahead of the curve because of their people-first approach and how they engage with their clients and the industry overall. They’re not only confident and competent and deliver great work but they’re also industry leaders who are interested and involved in the cybersecurity community, like being one of the sponsors of the Mind Over Cyber event at RSA Conference. They just do things differently than a lot of other auditing firms.”



JOHN FINIZIO
VP, SECURITY, RISK & COMPLIANCE
WHISTIC

OPPORTUNITY

When you provide solutions to InfoSec, Risk and Compliance teams, like Whistic, demonstrating robust controls around customer data and privacy are key to showing transparency and building customer trust. Whistic had been using another compliance firm to complete their SOC 2 audit, but when that company was acquired by a much larger organization, they noticed the high-touch customer service they were used to begin to lessen and the prices began to rise. Ready to expand their compliance program by adding in ISO 27001, they recognized it was a good time to switch to an auditing firm that could handle both their SOC 2 and ISO 27001 audits and deliver the high-touch customer service they appreciated so much.

SOLUTION

Whistic became a client of 360 Advanced, and since 2022, 360 Advanced has integrated Whistic's SOC 2 and ISO 27001 audits, provided consultation to help them understand and navigate each audit's requirements, and made it easy to add additional certifications to their compliance program.

RESULTS

- Improved efficiency in completing SOC 2 and ISO 27001 audits from one cycle to the next
- Ability to easily add additional certifications and trust principles to their SOC2 and ISO audits
- Currently working with 360 Advanced to add the ISO 42001 certification into their compliance program
- Have a true advisor that helps them understand audit requirements and proactively identify and plan for any upcoming changes in audit requirements
- Have the ability to reach out to 360 Advanced with questions anytime they need throughout the year, whether or not they're actively in an audit cycle

“There are direct business results that come from working with 360 Advanced and having a clean SOC 2 and ISO certification, as well as the new AI certification that we’re going to get. But the indirect benefits of working with 360 Advanced are just as important, too. They’ve introduced us to new connections and given us opportunities to build our presence in the market and become known thought leaders and trusted partners in the space. Working with a company that is truly interested in opening doors for their clients and industry peers is huge.”

See how our integrated approach to compliance can **increase your company's security** and **make audits easier** for your team. Visit 360advanced.com.